

UNIT 361 BRIDGE BOARD MEETING MINUTES

DATE: June 20, 2026

Time: Called to Order 9:01 am by Rita Simas

ATTENDANCE

Don, Jay, Gale, Wally, Jennifer, Susan G, Judith, Susan M, Rita, Kathy

AGENDA ITEMS

Approvals

(Note: When you see sentences highlighted, it means **add to June Agenda** or **add to an agenda later in the year.**)

Minutes

Discussion: None

Motions: It was moved by Jennifer and seconded by Don to approve the April minutes. Unanimously approved.

Further Action: Rita thanked members for updating their assigned actions.

Committee Reports

Financial Report (Judith)

Discussion: Judith's written report is included. Judith said all numbers are not in for the regional yet, but that the final result should be close to "even." Much discussion on other key indicators for the regional will be reported in its section.

Motions: Wally moved and seconded by Gale to accept the report. Unanimously approved.

Further Action: None.

Events (Jay)

Discussion: Jay's written report is included. Jay's new challenge, because Carol won't be at the tournament, is finding a place to store the boards and dealing machine after the tournament, temporarily until Carol can pick them up.; someone suggested Dan Tordella and Jay will check in with him. Jay shared his plan for placement of crates during the July sectional. He's also asked all board members to come each day to help direct and soothe non-club players; he is drafting an "announcement" to place on all the tables since we will not have a speaker system. Don and Rita will bring large trash cans. The Summit has quoted \$7,500 for March and November 2027 (but \$5,500 this November). We discussed that perhaps we have to reset our cost expectations outside of Jeffco. Don will oversee the reorganization of all crates after the regional.

Motions: Jennifer moved and Judith seconded that we increase the entry fee to \$15 per session, beginning in November. Kathy amended the motion to include all NLM/499'er events after July. Passed unanimously. Rita moved and Jennifer seconded to direct event leaders IN/499'er and Regionals talk to the Director-in-Charge instructing him/her to tell the director team that we want them to file a Player Memo for Zero Tolerance violations. Unanimously approved. Judith moved and Jennifer seconded that the board accept Donna Marino's offer to purchase and use a pop-up display system for photos of winners. Unanimously approved.

Further Action: Don volunteered to be July's volunteer coordinator. Jay to follow up with Dan Tordella about storing boards and dealing machine temporarily after the tournaments. Jay to let Donna Marino know the Board approved moving forward with the banner for photos of winners. Jay to work with Don on identifying volunteer needs.

Hospitality (Wally)

Discussion: Verbal report. Wally recruited one helper for Sunday's lunch. Kathy has agreed to oversee lunch activities on Friday and Wally will do the same on Saturday and Sunday. Wally needs more coolers due to July location. Lunch prices will be \$10 through the end of the year and an increase in 2027 will be discussed.

Motions: None.

Further Action: Board to discuss/determine lunch pricing for 2027.

Communications

Discussion: Susan M's provided written report (attached). Susan stated that she volunteered to make our Conflict-of-Interest statements all electronic and it's still on her list. She will also start drafting meeting dates for 2027.

Motions: None.

Further Action: Susan to create electronic document noted above and to draft 2027 dates.

Growing the Game (Kathy)

Discussion: Kathy's written report is attached. She stressed that the next two meet n' greets are June 24 and July 21. She already has 20 RSVPs for June's meeting. She shared that Bridge Battle is the same thing as Bridge War, ACBL just changed the name. She and Jay hope to attend a community fair and use it to engage community members.

Motions: None.

Further Action: None.

Mentors, Membership and Marketing

Discussion: Gale's report is attached. Gale, with Kathy and others, are developing a newsletter for IN players in hopes it will get more interest for the mentor program. She would like the mentor program and newsletter to be included in the September Table Talk. She shared we have 160 guest members and discussed how sponsorships will be promoted. She also talked about her unsuccessful efforts to contact Denver Council District 4 person to see if we could take advantage of South by Southeast at Bible Park in August and September.

Motions: None.

Further Action: Gale to evaluate changes to 5/5/5 program and report back. Rita to reach out to her contacts regarding participation in community fairs and other events.

D17 Activity (Jennifer)

Discussion: Jennifer shared that Bill Phillips, a district resource, will be leaving. She also said she figured out how to get the not-for-profit documentation from the IRS (not the state) and has confirmation from them that they received her request. Lucille Steiner is leading the Front Range Challenge; Jennifer is organizing our teams. Tentative date set for October 18.

Motions: None.

Further Action: None.

Regional Game (Don)

Discussion: Key indicators for the regional: budgeted 1200 tables, had 1030; budgeted 558 rooms, the hotel said we had 534 room nights, but Don said that number was missing some known room nights. The hotel apparently considered we'd met our room night requirement. Next year will budget for 480 rooms. Still waiting for total accounting. He also talked about the idea of possibly replacing Friday BAM with Bracketed Teams, and also having the Soloway KOs be a higher-MP flight with lower MP flight of bracketed teams. Still TBD.

Motions: None.

Further Action: Don and Judith to report regional results.

Around the Room

Discussion: Don said Gary will run for another term and that Dom De Felice has agreed to run for the open seat created by Rita's leaving. He emphasized that the Table Talk must go out by early September (60 days prior to election.) All crates were searched for the "missing dealing machine"—nothing found. Our philosophy should be to buy items we need, not borrow.

Motions: Jennifer moved and Judith seconded that we pay for Cade Johnson's director study materials and test fee to become a director.

Further Action: None.

Adjournment

Unanimous decision to adjourn at 11:15

NEXT MEETINGS: **SATURDAY, AUGUST 15**
 NO MEETING IN SEPTEMBER
 SATURDAY, October 17
 SATURDAY, November 21
 SATURDAY, December 19

from 9-11:15 AM at Denver Metro Bridge Studio.

TREASURER'S REPORT • JUNE 2026

FUNDS ON HAND & NET INCOME/LOSS SUMMARY

<i>Through May 31 ,2026</i>	<i>Beginning Month</i>	<i>Gain/Loss</i>	<i>Month End Total</i>
Checking Account (WF)	\$14,502	(\$2,825)	\$11,677
CD Investments (WF 40K)	\$43,068	\$131	\$43,199
CD Investments (WF 30K)	\$31,832	\$96	\$31,928
Money Market Acct (Fidelity)	\$42,344	(\$19,920)	\$22,424
TOTAL	\$131,746	(\$22,518)	\$109,228
	Net Gain/(Loss) from APR M/E		(\$22,518)

NOTE: Fidelity account reflects \$20K moved to WF Checking offset by interest gain of \$80. Check from ACBL for Regional (in the amount of \$21,152.15) was just received today but not yet reflected in QBO. \$20k will be re-deposited in Fidelity bringing that total to \$42,424 and the total WF amount tom\$12,829.

TOURNAMENT RESULTS - NOT FINAL

ROCKY MOUNTAIN REGIONAL
Renaissance Hotel
May 19-26, 2026

PROJECTED NET PROFIT/LOSS = -\$3,218.27
Budgeted PROFIT was \$5,097.00

Denver Metropolitan Bridge Unit of the ACBL ROCKY MOUNTAIN REGIONAL 2026

	Actual	Budget	over Budget	% of Budget
Revenue				
400 TourRev				
401 Player Income	61,756.00	75,936.00	-14,180.00	81.33%
402 Pro/Am Entry Fees	1,660.00		1,660.00	
403 Pro Am After Party Donations	433.00		433.00	
411 Subsidies from Parent	600.00		600.00	
421 Meals & Food Revenue	4,080.00	2,808.00	1,272.00	145.30%
431 Donations Received	1,247.00		1,247.00	
441 Parking Revenue		7,385.00	-7,385.00	0.00%
TOTAL REVENUE	\$ 69,776.00	\$ 86,129.00	-\$ 16,353.00	81.01%
Expenditures				
500 TourExp				
510 ACBL Exp				
511 Director Costs	17,725.00	20,000.00	-2,275.00	88.63%
512 Director Per Diem	3,749.00	4,000.00	-251.00	93.73%
513 Director Hotel/Transp	7,823.35	7,300.00	523.35	107.17%
514 Sanction Fees	13,546.50	16,212.00	-2,665.50	83.56%
Total 510 ACBL Exp	\$ 42,843.85	\$ 47,512.00	-\$ 4,668.15	90.17%
520 Logistics				
522 Parking Costs		1,800.00	-1,800.00	0.00%
523 Equipment Delivery	60.00	1,500.00	-1,440.00	4.00%
Total 520 Logistics	\$ 60.00	\$ 3,300.00	-\$ 3,240.00	1.82%
530 Hospitality				
531 Hotel Catering	19,640.51	21,000.00	-1,359.49	93.53%
534 Hospitality Prizes/Gifts	467.09	2,700.00	-2,232.91	17.30%
535 Unit 361 Hospitality-GRAB 'N GO	361.57		361.57	
Total 530 Hospitality	\$ 20,469.17	\$ 23,700.00	-\$ 3,230.83	86.37%
540 Publicity	0.00			
541 Daily Bulletin	300.00	200.00	100.00	150.00%
542 Flyer Expenses	-249.30	400.00	-649.30	-62.33%
543 Charitable Giving	-140.00	100.00	-240.00	-140.00%
544 Speaker Fees	375.00	500.00	-125.00	75.00%
Total 540 Publicity	\$ 285.70	\$ 1,200.00	-\$ 914.30	23.81%
550 Overhead				
553 Free Plays & Discounts	2,480.00	2,720.00	-240.00	91.18%
554 Caddies Costs	2,475.00	2,000.00	475.00	123.75%
555 Hand Records	100.00	100.00	0.00	100.00%
556 Misc Tournament Exp	158.80	500.00	-341.20	31.76%
Total 550 Overhead	\$ 5,213.80	\$ 5,320.00	-\$ 106.20	98.00%
TOTAL EXPENSES	\$ 68,872.52	\$ 81,032.00	-\$ 12,159.48	84.99%
NET P/L	\$ 903.48	\$ 5,097.00	-\$ 4,193.52	17.73%
RECENT EXP/DEP NOT YET REFLECTED IN QUICKBOOKS				
DONATION (R Simas -Coffee)	\$ 1,000.00			
DONATION (Anticipated -STIFEL coffee)	\$ 1,000.00			
Convention Card Holders*	-\$ 1,051.93			
Eadditional Caddy expenses	-\$ 165.48			
Renaissance Hotel (additional - FINAL- charges)**	-\$ 4,904.34			
TOTAL EXP/DEP NOT YET FINAL	-\$ 4,121.75			
ESTIMATED BOTTOM LINE	-\$3,218.27	\$5,097.00	\$ 8,315.27	63%

* 500 purchased; 300 left over and may be used n 2027

**Final invoice should be slightly lower due to updated room count

Monday, Jun 15, 2026 03:36:14 PM GMT-7 - Accrual Basis

EXPENDITURES											
Date	Payee	Description	Amount	CL	CoA	Rcpt	CB	Check	DC	Conf #	DEL
5.05.26	Linda Bowles	Refund ProAm entry fee	\$20.00	4	402			ZELLE		WFCT124Z8QH3	•
		Refund ProAm donation	\$5.00	4	403						
5.07.26	Susan Hester	Refund ProAm entry fee	\$20.00	4	402			ZELLE		WFCT1256GZDY	•
		Refund ProAm donation	\$5.00	4	403						
5.11.26	Sheryl Siegel	Name Tags ProAm	\$43.10	4	556			ZELLE		WFCT125P5CGL	•
5.15.26	Gary	Caddies	\$2,250.00	4	554	HC			•		•
5.15.26	Don B / Jerry R	Speakers*	\$235.00	4	544	HC			•		•
		Tip Ahmed (Renaissance)	\$100.00	4	524						
		Overage (to be returned)	\$40.00	4	544						
5.15.26	DMBS	Mentor/Mentee 2026 Q1	\$172.00	9	624			ZELLE		WFCT1265XWZ7	•
5.18.26	Tech Center Bridge Club	Mentor/Mentee 2026 Q1	\$8.00	9	624			2898			HD
5.18.26	REIMB Susan Marshall	MarSect flyers	\$71.21	2	542	HC		ZELLE		WFCT126GVKVG	•
	(Total = \$781.81)	Regional ProAm flyers	\$109.51	4	542						
		July Open Sect flyers	\$147.50	6	542						
		July I/N Flyers	\$116.29	5	542						
		Mentorship Program flyers	\$101.03	9	542						
		Regional flyers	\$150.87	4	542						
		Holder for flyers	\$85.40	9	619						
5.19.26	WF Withdrawal	Tips CM&S	\$60.00	4	523				•		
		Caddies lunch (15 @ \$15)	\$225.00	4	554						
		Over	\$15.00	9	619						
	* Two speakers declined fee (Compton and Caprera); total 3 * \$75 + \$10 for printing										
TOTAL			\$3,954.91								

DEPOSITS [P.1]											
Date	Source		Amount	CoA	Form	WF MobDel	WF Branch	ZELLE	Class	REMARKS	QB
5.02.26	Anne Kempf	ProAm Entry fee	\$20.00	402				ZELLE	4	WFCT124NVTHM	
5.02.26	Greg Kempf	ProAm Entry fee	\$20.00	402				ZELLE	4	WFCT124NWF49	
5.04.26	Charles McWilliams	ProAm Entry fee	\$20.00	402				ZELLE	4	JPM99cfq5e9p	
		ProAm donation	\$5.00	403							
5.04.26	Olivia Monday	ProAm Entry fee	\$20.00	402				ZELLE	4	WFCT124WGJWC	
		ProAm donation	\$15.00	403							
5.05.26	Daisy Berl	ProAm Entry fee	\$20.00	402		•			4	1404/WF	
5.07.26	Sara (Kate) Hampton	ProAm Entry fee	\$20.00	402				ZELLE	4	BACo337g0fm9	•
		ProAm donation	\$10.00	403							
5.07.26	Richard Burrows	ProAm Entry fee	\$20.00	402		•			4	206/WF	
		ProAm donation	\$10.00	403							
5.09.26	Robert Bastiaans	ProAm Entry fee	\$20.00	402				ZELLE	4	FHC038642988	
5.09.26	Sharon Henry	ProAm Entry fee	\$20.00	402				ZELLE	4	JPM99cg hkure	
5.10.26	Teri Sexauer	ProAm Entry fee	\$20.00	402				ZELLE	4	WFCT125N65ML	
		ProAm donation	\$10.00	403							
5.12.26	Dede Proper	ProAm Entry fee	\$20.00	402		•			4	476414410/WF	•
		ProAm donation	\$5.00	403							
5.12.26	Kevin Dunne	ProAm Entry fee	\$20.00	402				ZELLE	4	COFPGE9IFM4I	•
5.12.26	Brian Hedlund	ProAm Entry fee	\$20.00	402				ZELLE	4	JPM99cg qeuwf	•
5.12.26	Debra Anderson	ProAm Entry fee	\$20.00	402				ZELLE	4	FHC038702485	•
5.15.26	Vipan Singh	ProAm Entry fee	\$20.00	402		•			4	6451/FirstNatIBk	•
		ProAm donation	\$10.00	403							
5.16.26	Phoebe Lostroh	ProAm Entry fee	\$20.00	402		•			4	0176/Ent	•
5.18.26	Elaine Aldrich	ProAm Entry fee	\$20.00	402				ZELLE	4	FHC038848198	•
5.26.26	Deborah Rosepink	ProAm Entry fee	\$20.00	402		•			4	7551/1stBank	•

LEGEND

HD	Hand delivered	
EM	Email	
D	Digital	
HC	Hard copy in file	
T	Text	

ACBL UNIT 361

MAY 2026

DEPOSITS [P.2]											
Date	Source		Amount	CoA	Form	WF MobDet	WF Branch	ZELLE	Class	REMARKS	QB
5.26.26	Don Boyarsky	Day Sponsor Henke Day	\$400.00	431		•			4	561/PNC	•
5.26.26	Wells Fargo	Over returned	\$15.00	499			•		9	Cash	•
		Donations Charity Game	\$47.00	431			•		4	Cash	•
	Richard Shultz	ProAm Entry fee	\$20.00	402			•		4	Cash	•
TOTAL			\$907.00								